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- What is CREA's DDF?
- KW Ambassadors
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- Mega Agent Expansion Tour
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Up Coming Events

- Train the Presenter** Ottawa
June 9-10
- Train the Presenter** Toronto
June 11-12
- Expansion Tour** Ottawa
June 19
- Expansion Tour** Toronto
June 20

Contact your Team Leader!

WHY KW NOW? A Culture of Success

A "Culture of Success" leaves clues...

Perhaps the biggest evidence is in the everyday behaviour displayed by our associates. They have careers worth having, businesses worth owning and lives worth living.

Keller Williams Realty is a company that changes lives. The culture is as diverse as the countless ways in which associates and Market Centres commit themselves to finding and serving the higher purpose of business, and is united by cohesive understanding of our **Mission, Vision, Values, Beliefs** and **Perspectives**. *Here are but a few 'clues' to what makes Keller Williams Culture such a success...*

KW WELLNESS April 4th

We launched the **KW Wellness** program because we know that the quality of life is even more important than the quantity of production. Through our wellness initiative, we're helping associates lead healthy, happy, fulfilling lives. On **April 4th** participating KW Market Centres took part in a variety of physical activity because we realize a life worth living has to be a healthy one! Check out some of the photos from the event in our **KW NEWS** section!



"The First Wealth is Health!"

Ralph Waldo Emerson

RED Day May 8th
SAVE THE DATE!
REDDAY
RENEW • ENERGIZE • DONATE

is an initiative dedicated to celebrating Keller Williams Realty's year-round commitment to improving our local communities.

Read all about our RED Day's community events in May's Newsletter!



Mega Agent joins **Keller Williams Referred Realty, Brokerage**

Colin Bradford, one of the country's top-producing real estate professionals, has left Royal LePage to join the Keller Williams Referred Realty team in the Toronto - Don Mills Market Centre.

"We're excited to welcome Colin Bradford to the Keller Williams Realty family," says Mark Willis, chief executive officer of Keller Williams Realty International (KWRI). "This company succeeds through its people, and having Colin on our team is a huge win for us."

"Colin has been licensed for 5 years and quickly rose to become one of the top agents at Royal LePage Signature. We are truly fortunate to be in business with such a professional and successful agent." added Balan Manian, Team Leader at Keller Williams Referred Realty, Brokerage. "Keller Williams Realty offers its associates unparalleled career growth and our Mission is to build careers worth having, businesses worth owning and lives worth living."

"I joined Keller Williams Referred Realty simply because I felt their culture, support, resources, and education outweigh that of any other company I have either been involved with or interviewed with before. I have always had to believe in the company's values, ethics and vision in order for me to work with them, and with Keller Williams I feel it fits my vision, my values and my ethics perfectly. With support like this, I get to work with people that I enjoy and respect [both clients and other agents.] I get to help make a difference in peoples' lives by being involved in their largest purchase and I get to see their lives grow," Bradford says. "Before I even started with Keller Williams, their associates and staff welcomed me, spoke to and treated me with great respect and made me feel comfortable when dealing with them. I am very excited for this new journey. I know my business will grow quickly and everyone in my life will benefit greatly."

The Keller Williams Referred Realty Market Center, located at 156 Duncan Mill Rd, Toronto, Ontario was established in 2004 and has 230 associates. The office has grown by over 25% in the past year and has shared just under \$300,000 in Profit with its agents.



KELLERWILLIAMS.
LIFESTYLES REALTY
Brokerage, Independently Owned and Operated.

Neil and Tracey Kirstine join **Keller Williams Lifestyles Realty, Brokerage**



London, ON, 2014 – Keller Williams Canada is proud to announce Neil and Tracey Kirstine have joined Keller Williams Lifestyles Realty.

“We are constantly looking for the right people to share the Keller Williams mission, vision and culture,” says John Furber, Canadian Director. “We are very proud to have the Kirstines join the KW Family.”

When asked why they chose KW, Neil shared: “Having recently been invited to attend a Keller Williams conference, I knew there was a better way to

do business. What I really wanted was for my new partner, Tracey, to enter the business with the advantage of having the best systems, models and concepts available today, at her disposal.”

He continued: “Belonging to a family whose over 95,000 agents can’t wait to share their best business practices was the icing on the cake. This is a tough business to get started in, and for the new people on the block, my advice is this: Do your clients a favour and take advantage of the on-going training and models of success that KW has to offer.”

Neil officially joined the Market Centre on April 1st with his wife, Tracey. He has been in real estate for over 32 years and prior to Keller Williams, owned and managed a Coldwell Banker Saugeen Real Estate franchise beginning in 1983. Along with his former business partner, Neil completed over 150 transactions in 2012 and has been the winner of multiple Ultimate Service Awards & President Elite Awards at Coldwell Banker.

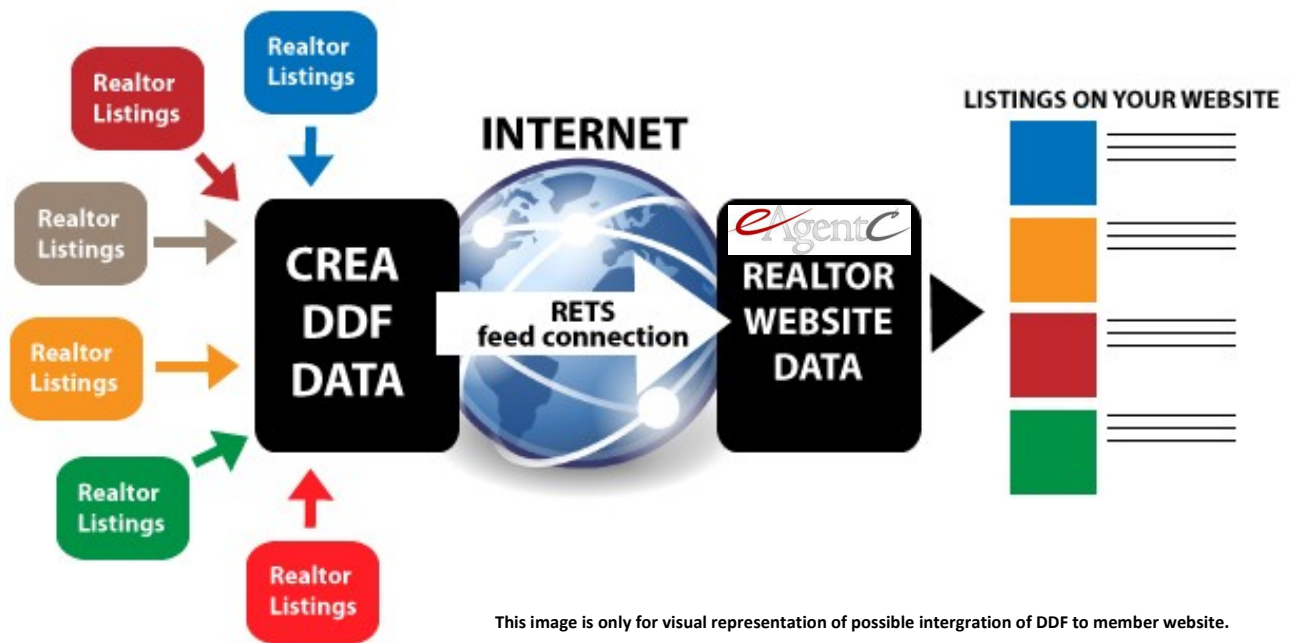
Wes Watson, Team Leader at KW Lifestyles, commented, “It is with great pleasure that we welcome Neil and Tracey Kirstine. They are both committed to building an amazing team and we look forward to participating in their growth.”

What is CREA DDF ?

And What Does It Mean For YOU!



You can NOW connect your website to **CREA DDF!**



This image is only for visual representation of possible intergration of DDF to member website.

DATA DISTRIBUTION FACILITY

CREA created the Data Distribution Facility (DDF[®]) to enable CREA's members to easily disseminate MLS[®] listing content to multiple websites, and to ensure that MLS[®] listing content that is displayed on these websites is accurate, up to date, and uses CREA's trademarks correctly. Essentially, a REALTOR[®] can withdraw external listings that are automatically generated from the DDF[®] services to their website. The Data Distribution Facility (DDF[®]) is a **new, innovative, and functional service** provided by the CREA aimed to increase the audience for a REALTOR[®]'s listings. Best of all - this will power the **Mobile App** when we launch later this year!

For more details on how to enable DDF, contact your Market Centre Leadership or visit [CREA](http://CREA.ca).

Congratulations and THANK YOU to these incredible representatives from each Market Centre!

Market Centre	KW Cares Ambassador	RED Day Ambassador	KW Wellness Ambassador
MC #237	TBD	Karen McDermaid	Sylvie Begin
MC #269	Krista Ivanov	Kirk Williams	Michelle Primeau
MC #392	Traci Polak	Dianne Gillette	Patti Smith
MC #403	Mark Timmons	Mark Timmons	Geeta Saini
MC #425	Ronaldo Sayah	Gina Cristello	TBD
MC #571	Bonnie Greenwood	Suzanne Ethier	Bonnie Greenwood
MC #656	TBD	Anna Maccani	TBD
MC #706	TBD	Sita Mulder	Lois Boughton
MC #777	Candace Kaszas	Celine Hunter	Laura Inward
MC #833	Shanon Kelley	Shanon Kelley	Shanon Kelley
MC #837	Ronald Hong	Ronald Hong	Lauren Rhodes
MC #838	Jason Van Stiphout	Jason Van Stiphout	Carole MacChesney
MC #848	Maureen Marsiglio	John Carser	Caroline Novinic
MC #873	Chris Bray	Chris Bray	Judy Foran
MC #890	Jerry Dwyer	Kimberly Broad	Meg Hetherington
MC #904	Marion Goard	Marian Goard	Lynne Riddell
MC #926	Lisa Fox	Lisa Fox	Lisa Fox
MC #927	Jennifer Palacios	John Cameron	Werner Schwarz
MC #929	Stephen Hanlon	Cathy Clark	Marlene Baur Larose
MC #930	Mike MacDonald	Mike MacDonald	Eddie Coleman
MC #936	Kevin Lynch	Judy Sehling	Robert Precioso
MC #937	Marie-France Vachon	Melanie Dubois	Wilson Ramcharon
MC #941	Sandra Comeau	TBD	TBD

Ambassadors are associates who are shining examples of giving, sharing, and helping to grow the KW culture. They are selected for their service to others both inside their market center and in their communities.

THANK YOU for being role models of the WI4C2TS !

WELCOME...



ALC
representatives



Marc Morin
KW Ottawa Realty



Yigal Achren
KW Referred Realty

MEGA AGENT EXPANSION TOUR

Discover the NEXT EVOLUTION in Real Estate Teams

**JOIN US FOR THIS POWER
PACKED HALF-DAY EVENT**

Ottawa/Toronto

June 19, 2014 in Ottawa

&

June 20, 2014 in Toronto

Ticket Price: \$49

REGISTER NOW!

Visit mykw.kw.com/expansiontour to
reserve your spot.

Based on the vision of Gary Keller and the collective masterminding of top millionaire agents across North America, KW is rolling out a revolutionary, ground-breaking program, Mega Agent Expansion, to help mega agent teams expand across office, state and even international borders!

JOIN US TO GET:

- An Expansion Checklist for what you need to achieve before you expand – and a roadmap to get you there
- The Expansion Model for the Mega Agent: when, where, and with whom to expand
- Five mistakes that other Expansion Agents have made—and how to learn from them
- Overview of the Mega Agent Expansion program, including support systems, our ongoing training and Mastermind sessions
- Everything agents and market center leadership need to know about expansion systems and support

Brought to you by **MAPS Coaching**



KRISTAN COLE

Kristan is the Vice President of Mega Agent Expansion for Keller Williams Realty International and an Expansion Agent in Wasilla, AK; Anchorage, AK; Scottsdale, AZ; and expanding soon in Salt Lake City, UT.

KELLERWILLIAMS.

KW Canada Current Rankings

Top Canadian Market Centres - KWRI

YTD 3.31.14 Ranking out of 672 Market Centres in North America

Market Centres - Ranked by Owner Profit

KW Ottawa Realty, Ottawa	57
KW Advantage Realty, Toronto	64
KW Urbain, Montreal	151
KW Referred Realty, Toronto	179
KW Energy Realty, Toronto	207

Market Centres - Ranked by Profit Share

KW Ottawa Realty, Ottawa	57
KW Advantage Realty, Toronto	65
KW Referred Realty, Toronto	168
KW Energy Realty, Toronto	211
KW Golden Triangle Realty, Kitchener	347

Market Centres - Ranked by Closed Volume

KW Ottawa Realty, Ottawa	5
KW Elite Realty, Port Coquitlam, BC	102
KW Advantage Realty, Toronto	108
KW Energy Realty, Whitby/Oshawa	111
KW Realty Centres, Newmarket/Aurora	133

Market Centres - Ranked by Closed Units

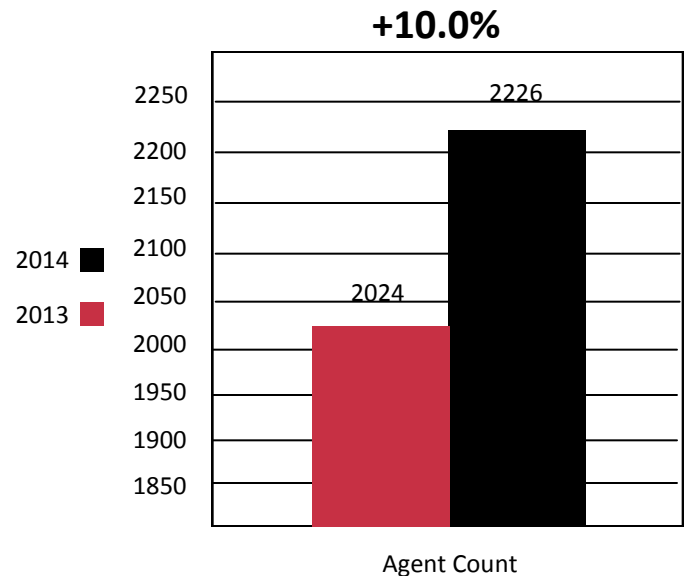
KW Ottawa Realty, Ottawa	13
KW Advantage Realty, Toronto	178
KW Energy Realty, Whitby/Oshawa	189
KW Realty Centres, Newmarket/Aurora	270
KW Golden Triangle Realty, Kitchener	289

Market Centres - Ranked by Closed GCI

KW Ottawa Realty, Ottawa	17
KW Energy Realty, Whitby/Oshawa	154
KW Advantage Realty, Toronto	158
KW Realty Centres, Newmarket/Aurora	234
KW Elite Realty, Port Coquitlam	267

Agent Count KW Canada

MOM 3.31.14



CREA CORNER

The Canadian Real Estate Association

Did You Know?

- The national average sale price rose 6.0% on a year-over-year basis in March
- The MLS® Home Price Index (HPI) rose 5.2% year-over-year in March.
- Actual (not seasonally adjusted) activity stood 4.9% above March 2013 levels.

KW Canada Top 25 Producer Units

All numbers reflect YTD production 3.31.14

Individual

Associate	Market Centre	Associate	Market Centre
1 Marvin Alexander	MC 848 - Newmarket/Aurora	15 Paul D'Aoust	MC 425 - Ottawa
2 Jin Chen	MC 237 - Ottawa	16 Angela Parks	MC 777 - Toronto
T3 Andrew Bolton	MC 848 - Newmarket/Aurora	T17 Guy Cooley	MC 269 - Calgary
T3 Jean Richer	MC 237 - Ottawa	T17 Jonathan Edwards	MC 930 - Toronto
5 Trevor Street	MC 833 - Port Coquitlam	T17 Andy MacEachern	MC 777 - Toronto
6 Colt Charlebois	MC 237 - Ottawa	T17 Vickie Cooper	MC 904 - Burlington
7 Dave Roach	MC 571 - Kitchener	T17 Jenna Swinwood	MC 425 - Ottawa
T8 Jack Anbara	MC 237 - Ottawa	T17 Michael Tough	MC 848 - Newmarket/Aurora
T8 Joanne James	MC 237 - Ottawa	T17 Roy Choi	MC 833 - Port Coquitlam
10 Rod Forsythe	MC 269 - Calgary	T17 Jeremy Turgeon	MC 941 - Fredericton
T11 Brenda Kielbratowski	MC 873 - Halifax	T17 Janice Rushford	MC 777 - Toronto
T11 Peter Mazzuchini	MC 656 - Mississauga	T17 Leo Escobar	MC 904 - Burlington
13 Kevin Stacey	MC 873 - Halifax	T17 Barb Levy	MC 656 - Mississauga
14 Mohnish Aggerwal	MC 237 - Ottawa		

Team (2 Producing Associates)

Associate	Market Centre	Associate	Market Centre
1 McKinley Team	MC 237 - Ottawa	T13 Jason VanStiphout Team	MC 838 - Whitby
2 The Lee Team	MC 837 - Toronto	T13 Moniz Team	MC 929 - Mississauga
T3 Allan Team	MC 571 - Kitchener	T13 Piccioni Group	MC 777 - Toronto
T3 The Real Estate Pros	MC 237 - Ottawa	T13 The Michael McDougall Team	MC 838 - Whitby
5 The Oakes Home Team	MC 237 - Ottawa	17 Thyssen Group	MC 890 - London]
6 The James Benson Team	MC 777 - Toronto	18 Team Melanie Dubois	MC 937 - Montreal
T7 Jackie Carron Team	MC 927 - Toronto	T19 Ackerman Team	MC 833 - Port Coquitlam
T7 The Kelly Team	MC 904 - Burlington	T19 Team Benson	MC 237 - Ottawa
T7 The Marcus Team	MC 237 - Ottawa	T19 Caroline Novinic/Dave Clarke	MC 848 - Newmarket/Aurora
T10 Kaushansky & Brown Team	MC 927 - Toronto	T19 Hughes-Workman Realty Team	MC 777 - Toronto
T10 Stage & Sold Team	MC 656 - Mississauga	T19 Ken and Lisa	MC 237 - Ottawa
12 Team Wong Number	MC 777 - Toronto	T19 The Heart N' Home Team	MC 656 - Mississauga

Group (3 or more Producing Associates)

Associate	Market Centre	Associate	Market Centre
1 Team Cheff-Lanctot	MC 937 - Montreal	T14 The Drisdelle Team	MC 941 - Fredericton
2 The Peggy Hill Team	MC 926 - Barrie	T14 The Vatandoust Team	MC 838 - Whitby
3 Eric & Juliana Vallee Marketing Systems	MC 936 - Burnaby	T14 Skaff Home Marketing Group	MC 237 - Ottawa
4 The Peroff Team	MC 848 - Newmarket/Aurora	T17 The Mitchell Team	MC 848 - Newmarket/Aurora
5 Mike Clarke Group	MC 777 - Toronto	T17 The McSporran Team	MC 904 - Burlington
6 The Pilon & Hamilton Team	MC 237 - Ottawa	T17 Team Bourgon Bouleric	MC 237 - Ottawa
7 Jim Reitzel	MC 571 - Kitchener	20 Shawn Lepp Team	MC 838 - Whitby
8 Hasyj and Flanagan	MC 571 - Kitchener	21 Kevin Larose Team	MC 929 - Mississauga
9 The Dekker Team	MC 425 - Ottawa	T22 The Mullin Lloyd Team	MC 838 - Whitby
10 The Lisa Fayle Team	MC 838 - Whitby/Oshawa	T22 Baird Team	MC 929 - Mississauga
11 The Polsinello Team	MC 848 - Newmarket/Aurora	T24 The Gary Cooke Team	MC 833 - Port Coquitlam
T12 The Huber Team	MC 833 - Port Coquitlam	T24 Santa Sells Houses Team	MC 890 - London
T12 Evans-El Attar Property Group	MC 237 - Ottawa		

KW Canada Top 25 Producers GCI

All numbers reflect YTD production 3.31.2014

Individual

	Associate	Market Centre		Associate	Market Centre
1	Vickie Cooper	MC 904 - Burlington	14	Mohnish Aggerwal	MC 237 - Ottawa
2	Kevin Dixon	MC 848 - Newmarket/Aurora	15	Lauren June Haw	MC 930 - Toronto
3	Nuria Cano-Ortiz	MC 403 - Toronto	16	Austin Keitner	MC 930 - Toronto
4	Paul D'Aoust	MC 425 - Ottawa	17	Ron Dulle	MC 706 - Abbotsford
5	Rod Forsythe	MC 269 - Calgary	18	Sam Amid	MC 403 - Toronto
6	Jin Chen	MC 237 - Ottawa	19	Asher Lichtman	MC 403 - Toronto
7	Jean Richer	MC 237 - Ottawa	20	Jacob Asparian	MC 838 - Whitby
8	Dave Roach	MC 571 - Kitchener	21	Amy Youngren	MC 930 - Toronto
9	Thom Fountain	MC 237 - Ottawa	22	Brenda Kielbratowski	MC 873 - Halifax
10	Angela Parks	MC 777 - Toronto	23	Jack Anbara	MC 237 - Ottawa
11	Joanne James	MC 237 - Ottawa	24	Judy Sehling	MC 936 - Burnaby
12	Eric Glazenberg	MC 837 - Toronto	25	Bosko Scepanovic	MC 403 - Toronto
13	Michelle Kupe	MC 237 - Ottawa			

Team (2 Producing Associates)

	Associate	Market Centre		Associate	Market Centre
1	The Lee Team	MC 837 - Toronto	14	Weir Team	MC 777 - Toronto
2	Piccioni Group	MC 777 - Toronto	15	The Real Estate Pros	MC 237 - Ottawa
3	Kaushanski & Brown Team	MC 927 - Toronto	16	Sheila Morrison Team	MC 269 - Calgary
4	Allan Team	MC 571 - Kitchener	17	Marcus Team	MC 237 - Ottawa
5	Team Benson	MC 237 - Ottawa	18	Jason VanStiphout Team	MC 838 - Whitby
6	The Oakes Home Team	MC 237 - Ottawa	19	Ackerman Team	MC 833 - Port Coquitlam
7	Stage & Sold Team	MC 656 - Mississauga	20	Hanlon Team	MC 929 - Mississauga
8	Team Daniel Berger	MC 937 - Montreal	21	The Sherwood Manian Group	MC 403 - Toronto
9	The Kelly Team	MC 904 - Burlington	22	Team Melanie Dubois	MC 937 - Montreal
10	The Michael McDougall Team	MC 838 - Whitby	23	Ken and Lisa	MC 237 - Ottawa
11	The James Benson Team	MC 777 - Toronto	24	Jackie Carron Team	MC 927 - Toronto
12	McKinley Team	MC 237 - Ottawa	25	Caroline Novinic/Dave Clarke	MC 848 - Newmarket/Aurora
13	Moniz Team	MC 929 - Mississauga			

Group (3 or more Producing Associates)

	Associate	Market Centre		Associate	Market Centre
1	Eric & Juliana Vallee Marketing Systems	MC 936 - Burnaby	15	Pilon/Hamilton Team	MC 237 - Ottawa
2	The Peggy Hill Team	MC 926 - Barrie	16	The Huber Team	MC 833 - Port Coquitlam
3	Peroff Team	MC 848 - Newmarket/Aurora	17	The Mullin Lloyd Team	MC 838 - Whitby
4	Farquhar Advantage Team	MC 927 - Toronto	18	The Real Estate Guys	MC 930 - Toronto
5	Mike Clarke Group	MC 777 - Toronto	19	The Gary Cooke Team	MC 833 - Port Coquitlam
6	Team Cheff-Lanctot	MC 937 - Montreal	20	The McSporrans Team	MC 904 - Burlington
7	The Mitchell Team	MC 848 - Newmarket/Aurora	21	J & A Murphy Team	MC 873 - Halifax
8	Dekker Team	MC 425 - Ottawa	22	The Vatandoust Team	MC 838 - Whitby
9	Kevin Larose Team	MC 929 - Mississauga	23	Skaff Home Marketing Group	MC 237 - Ottawa
10	Lisa Fayle Team	MC 838 - Whitby	24	Evans-El Attar Property Group	MC 237 - Ottawa
11	Hasyj and Flanagan	MC 571 - Kitchener	25	Trent Gustus Team	MC 269 - Calgary
12	Kate Peterson Team	MC 929 - Mississauga			
13	The Polsinello Team	MC 848 - Newmarket/Aurora			
14	Jim Reitzel	MC 571 - Kitchener			

Market Centre *News*

KW Lifestyles Realty Golf Tournament - June 12

FEES
18 Holes - \$100.00 per person

- Includes:**
- Golf - Texas Scramble
 - Cart
 - Bagged Lunch
 - Dinner at Echo Valley Golf Course
 - Silent Auction

Schedule:
Registration starts at 11:00AM
Tee Off at 12:30PM
Dinner at 6:00PM approx.

THANK YOU
To Our 2013 Sponsors

Bronze Sponsor: Cohen Highley LLP, Brian J Phillips
Richard Ferris, CA
Gold in One Sponsor: May-McConville
Gold Sponsors:
Ed Kay Home Inspections
Lennert LLP, Brad Bain
Royal Bank of Canada, Nathan Degiorgio
OMAC Mortgage, Jeff Krieger
Pillar to Post, Doug Carlaw
Richard J. Ferris, CA, Accountant
Andrew Lampman, RMA
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RBC Nesbitt Burns, Ginny Poon
Royal Bank of Canada, Sandra Barloch
Highfield Group, Russ Highfield
Genetric Homes
Susan Jameson, CA
Club Real Estate, Danielle Lampman
Stole Farm, Tammy Storing
Picky People Lawcare, John Dwyer
BCC, Bryan Crouch
Cart Sponsors:
Hornes & Land, Jim Lalonde
Libro, Terry Maracola



KW Lifestyles Realty Charity Golf Tournament is on June 12th at Echo Valley Golf Course. The tournament will be held in support of RED DAY. Come out and have fun for a good cause!

KW EDGE 2nd Annual Golf Tournament - May 29

We are pleased to announce the KW Edge 2nd Annual Golf Tournament is on May 29th at Carlisle Golf and Country Club. Once again, this year's tournament will be held in support of Habitat for Humanity and KW Cares.

Come Join Us for the...
2nd KW EDGE
annual KELLERWILLIAMS, EDGE REALTY
CHARITY GOLF TOURNAMENT
MAY 29th 2014

Carlisle GOLF & COUNTRY CLUB
CARLISLE

Registration 11am - 12pm
BBQ Lunch 11:30am - 12:30pm
Shotgun Start 1pm
Dinner 7pm

Habitat for Humanity
Halton

*If you are interested in sponsoring this event or entering a team please contact:
Michelle Orsini @ 519-438-8000
michelle@seltinglondonteam.com

3RD ANNUAL CHARITY GOLF TOURNAMENT:
IN SUPPORT OF
RED DAY
RENEW | ENERGIZE | DONATE
When: Thurs., June 12, 2014
Where: Echo Valley Golf Course
Registration starts at 11:00AM
Tee off at 12:30PM
Dinner to follow.

KW Experience Charity Golf - June 5

June 5th 2014
CHARITY GOLF TOURNAMENT

Innisbrook Golf Course
211 Lakeshore Road, Barrie, Ontario L4T 1B4

Thursday June 5, 2014
Time: 11:00am Registration
12:30pm - Shotgun Start

\$100 per person
(\$400 for a foursome)
Includes Golf, Cart, Lunch, Teeing & Silent Auction

All event proceeds to **KWE CARES**

kw EXPERIENCE REALTY
KELLERWILLIAMS

KW Experience Charity Golf Tournament is on June 5th at Innisbrook Golf Course. The tournament will be held in support of KWE Cares.

Reserve your Spot today!
905.335.8808
or email: KWedgegolf@gmail.com

Early Bird Special
Register Before **April 30th** and enter a chance for a Free Foursome at any Kanefit Golf Facility!

Regular Foursome.....\$700 Single Player.....\$175
Dinner Only.....\$60.00

Sponsorship Opportunities Still Available!

KW Realty Centres Golf Tournament - July 10

KW Realty Centres Annual Charity Golf Tournament is on July 10th at Silver Lakes Golf & Country Club. The tournament will be held in support of Inn From The Cold, Cancer Research, & KW Scholarship Fund.

Support Our Charities
INN FROM THE COLD
CANCER RESEARCH
KW SCHOLARSHIP FUND

PLAY GOLF
SPONSOR A HOLE OR MORE
DONATE TO SUPPORT US OR

Invitation
4th Annual Charity Golf Tournament

KW Advantage Charity Golf - June 17

KW Advantage Realty's Annual Charity Golf Tournament is on June 17th at Rolling Hills Golf & Country Club.

Registration 11:30
Shotgun 12:30
\$140 per golfer/ \$560 foursome.
Includes: Lunch, Dinner, Prizes, Silent Auction!



Thursday, July 10, 2014
Time: 11:00 am- EBG & Registration
1:00 pm - Shotgun Start

Silver Lakes Golf & Country Club
(Yonge Street and Queensville Sd.)

\$150.00 per person
Includes: Golf, Cart, Lunch,
Dinner & Prizes

kw KELLERWILLIAMS REALTYCENTRES

Market Centre *News*

KW Select Realty - Wellness Day!



KW Realty Solutions - Wellness Day!



Market Centre *News*

KW Ottawa Realty - Wellness Day!



KW Black Diamond Realty - Wellness Day!



KW associates attend RECRUIT SELECT in VERMONT!!!



Peggy Hill - Keller Williams Experience Realty

Mark Loeffler - Keller Williams Edge Realty

Mary-Anne Gillespie - MAPS Coach

This fantastic group took a road trip to attend Recruit Select with Seth Campbell in Burlington, Vermont.

Biggest Take-Away: "If you want or are producing as a \$30 million a year business, and you hire like a \$2 million dollar business owner, don't be surprised when your performance suffers. **Hire Great, not Good** and slow down the process to speed up later"

Mary-Anne commented: "Best recruit select I have ever taken!!!"

Upcoming Events - Mark your Calendar!

May 2014

Expansion Systems Orientation

RED Day

Luxury Homes Retreat (Amelia Island, FL)

Spring Masterminds (Amelia Island, FL)

BOLD Graduation

May 6-7

May 8

May 12-14

May 14-16

May 20-23

June 2014

BOLD Launch

Expansion Systems Orientation

Launch

Train the Presenter – Ottawa

Train the Presenter – Toronto

Franchise Systems Orientation

Recruiting Great Agents

Franchise Systems Orientation

Retention: Keeping Agents First

RD Meeting

Expansion City Tour – Ottawa

Expansion City Tour – Toronto

OP Boot Camp

MCA Success In The Office

Recruit Select

Action Training

Leadership & Motivation

June 2-5

June 5-6

June 9

June 9-10

June 11-12

June 10-12

June 16-17

June 16-18

June 18

June 18

June 19

June 20

June 19-20

June 19-20

June 23-24

June 25

June 26

Thank You to our Sponsors!



Your Canadian Leadership Team



John Furber
Canadian Director



Diane Mitchell
Canadian Director



Heather Prentice
Operations Manager



Jeannette Seguin
Regional MCA

Keller Williams Canada Tel: 416.637.8340 Toll Free: 855.637.8340 Fax: 905.895.8579

Email: kwrg30@kw.com Website: www.KellerWilliamsRealty.ca

KW Canada is Growing!

Who do YOU know that has these Skills and Qualifications?

Western Area Director

- Strong track record in residential real estate sales in Western Canada
- Leadership, management and team building skills
- Extraordinary people skills, highly influential
- Actively engaged in lead generation
- Above average recruit selection skills
- Background in training/coaching an asset
- Self directed and life-long learner
- Results oriented

Responsibilities:

- Identify leadership talent
- Lead candidates through Market Centre Launch process

Regional Operations Manager Assistant

- Min. 2 years administrative experience
- Advanced Microsoft Office skills
- Excellent verbal and written communication skills
- Friendly and professional attitude

Responsibilities:

- Reception
- Events coordination
- Database management
- Preparation of Marketing materials
- Allied Resources development
- Office duties

Call or email KW Canada with your candidate referrals 416.637.8340

Submit Resumes to kwrg30.com

kw | Canada Market Centres

www.kellerwilliamsrealty.ca/kwca/MCLeadership

Abbotsford	Keller Williams Valley Realty	604-852-2234	Newmarket	Keller Williams Realty Centres	905-895-5972
Barrie	Keller Williams Experience Realty	705-720-2200	Ottawa	Keller Williams Ottawa Realty	613-236-5959
Burlington	Keller Williams Edge Realty	905-335-8808	Ottawa	Keller Williams VIP Realty	613-829-1818
Burnaby	Keller Williams Black Diamond Realty	604-880-6000	Ottawa	Keller Williams Solid Rock Realty	613-733-3434
Calgary	Keller Williams Premiere Realty	403-278-6884	Port Coquitlam	Keller Williams Elite Realty	604-468-0010
Fredericton	Keller Williams Capital	506-459-3733	Toronto	Keller Williams Referred Realty	416-445-8855
Halifax	Keller Williams Select Realty	902-407-7373	Toronto	Keller Williams Advantage Realty	416-465-4545
Kitchener	Keller Williams Golden Triangle Realty	519-570-4447	Toronto	Keller Williams Real Estate Service	416-222-6188
London	Keller Williams Lifestyles Realty	519-438-8000	Toronto	Keller Williams Referred Urban Realty	416-572-1016
Mississauga	Keller Williams Real Estate Associates	905-812-8123	Toronto West	Keller Williams Neighbourhood Realty	416-236-1392
Mississauga	Keller Williams Realty Solutions	905-278-8866	Whitby/Oshawa	Keller Williams Energy Real Estate	905-430-2320
Montreal	Keller Williams Urbain Agence Immobilière	514-868-1111	Newmarket	kw Canada	416-637-8340

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THE KELLER WILLIAMS REALTY

— *Belief System* —

Win-Win: or no deal

Integrity: do the right thing

Customers: always come first

Commitment: in all things

Communication: seek first to understand

Creativity: ideas before results

Teamwork: together everyone achieves more

Trust: starts with honesty

Success: results through people

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